

## A Direct Marketing Company

Line item discounts of 11% off our current published price on most items. The breakdown for pricing is as follows:

1) Physical Education Equipment 11% off catalog price

2) Athletic Equipment 11% off catalog price

3) Sports Equipment 11% off catalog price

4) Apparel and Footwear NA off catalog price

5) Team Uniforms NA off catalog price

Line item discount of 3% off our current published price on products designated as "Only From Gopher" and "Gopher Exclusive Product" (designated with a special red "G" logo in our catalog and websites).

Catalog: Website:





The following items do not apply for any discounting:

- MAP-excluded items (Minimum Advertised Price determined by supplier)
- Climbing Walls
- SPARK Physical Education Curriculum
- SPARK Physical Education Professional Development Training
- ACHIEVE! Curriculum

Our published price on products typically changes annually. Rarely a product or group of products changes price more than once during the year due to changes in material costs or other factors. In those situations, the Sourcewell Contract discount would be applied to the most current published price.

Our published prices for U.S. customers are in U.S. dollars. Our published prices for Canadian customers are in Canadian dollars.